



A Different Approach to Empowering Unique Learners

Dear Miriam Community,

Thank you for your support in 2019-2020! While our world took an unexpected turn in early 2020, Miriam had a number of successes during the year – thanks, in large part, to your generosity!

When Covid-19 hit and the world shut down, Miriam staff, faculty and students pivoted bravely and beautifully to the world of remote learning. Academics, occupational therapy and speech therapy were all delivered online. Miriam School staff personally delivered eighth-grade certificates to the students' homes, and Miriam Academy staff visited seniors' homes with yard signs and gifts. The Academy postponed graduation until we could safely gather – outdoors, masked and socially distanced – during the summer.

The renovations to our permanent home for Miriam Academy and Foundation were well underway prior to the pandemic. Thanks to support provided by Miriam's Building on Success campaign and the hard work of the school's administration, architects and construction crew, our high school was able to open for in-person learning in its new location in August 2020!

As a result of the pandemic, our families' need for tuition assistance increased during 2020, and Miriam was able to increase the aid we distributed to meet those needs. This was made possible by our Annual Fund donors, as well as the nearly \$60,000 raised for our Emergency Tuition Assistance Fund on Give STL Day in May.

Miriam programs are strong and fulfilling a critical need in the St. Louis region. Our unique learners have found a place where they are welcomed and embraced for who they are, where they receive the individualized curriculum and therapies they need, and where they learn to advocate for themselves. Miriam provides the foundation for our students to reach their potential and to confidently look forward to success in the future.

Thank you for your support in helping Miriam to fulfill its mission of empowering unique learners.

Sincerely,

Bill Florent

Interim Executive Director

Revenue and Expenses

Fiscal Year July 1, 2019–
June 30, 2020

Revenue

| | |
|---|--------------------|
| Miriam Tuition and Other Revenue | \$5,223,985 |
| Miriam Learning Center | \$1,678,534 |
| Miriam Summer Camp | \$73,973 |
| Donations (annual giving and grants) | \$664,689 |
| Learning to Succeed Campaign (released) | \$221,823 |
| Resale Services | \$587,783 |
| Special Events | \$30,259 |
| Miscellaneous | \$1,842 |
| Total Revenue | \$8,482,888 |

Expenses Before Depreciation

| | |
|---|---------------------|
| Miriam School | \$1,902,747 |
| Miriam Academy | \$1,272,084 |
| Miriam Learning Center | \$2,016,057 |
| Miriam Summer Camp | \$49,092 |
| Resale Services | \$327,306 |
| Fundraising | \$297,754 |
| Tuition Assistance | \$1,810,655 |
| Management and General | \$846,138 |
| Total Expenses Before Depreciation | \$8,521,833 |
| Loss Before Other Income/(Expenses) | \$(38,945) |
| Campaign Gifts (restricted) | \$4,581,211 |
| Interest and Net Gain on Investments | \$4,393 |
| Depreciation | (480,532) |
| Increase in Net Assets | \$4,066,127 |
| Net Assets, End of Year | \$21,606,468 |



Miriam Board of Directors and Staff

Board of Directors (2020-21)

Officers

Trish Winchell, *President*
 Susie Luten, *Immediate Past President*
 Karen Teitelbaum, *Vice President of Programs*
 Kristen Bowser, *Vice President of Development*
 Adrien Webb, *Vice President of Administration*
 Andy Greenberg, *Secretary*
 Linda Estell, *At-Large*

Board Members

| | |
|------------------|-------------------|
| Dan Bindler | Jeffrey Korn |
| Carol Cohen | Berry Rounds Lane |
| Jeff DePlanty | Judi Scissors |
| Margaret Dorf | Barbara Silver |
| Ida Early | Mary Steward |
| Lanie Goldenberg | Carol Walton |
| Robert Jones | Donna Wendel |
| Joni Karandjeff | Judy Zafft |
| Linda Kintz | |

Foundation Staff

Bill Florent
Interim Executive Director

Mary Cognata, M Ed
Head of School, Miriam School

Beth Rose, MSW, LCSW
Director, Miriam Learning Center

Dr. Susan Jackson
Head of School, Miriam Academy

Cyndi Ludwinski, CPA
Director of Finance & Administration

Nicole Gegg
HR Manager

Susan Bennett
Program Accountant

Allison Suraud
Senior Accountant

Kecia McKinnis
Recruiter

Janine Lawler
Director of Development

Dana Glore
Individual Giving & Events Manager

Katie Stalter
Director of Marketing & Communications

Kayla Rupprecht
Marketing & Communications Coordinator

Laurie Burstein
Marketing Specialist

Julie Champion
Administrative Assistant



Who We Serve

Learning challenges know no boundaries. The 1,200 students served each year by Miriam School, Miriam Learning Center, and Miriam Academy reside in over 80 different ZIP codes throughout the bi-state region.

Miriam is committed to making our programs accessible to all children, ages 2-25, who can benefit from our specialized services, and we annually provide \$1,800,000 in need-based tuition assistance to over 60 percent of the students we serve.

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