



A Different Approach to Empowering Unique Learners

Thank you for making 2018-19 another great year for Miriam's unique learners!

Our programs – Miriam School, Miriam Learning Center and Miriam Academy – are serving more children than ever, and the Miriam Switching Post continues to generate record-setting sales. Thanks to generous support from the community and the dedication of our families, volunteers, and staff, Miriam has continued to expand and improve our programs to meet the needs of our community.



A few accomplishments during this fiscal period include:

- Miriam School, Miriam Learning Center, and Miriam Academy served over 1,200 children with learning differences.
- Thanks to the generosity of our donors, Miriam provided \$1.8 million in need-based tuition assistance to 60% of students at both schools.
- Successfully completed the Learning to Succeed campaign, which provided \$5 million for a middle school wing at Miriam School and renovations to the rest of the school; \$2 million to open Miriam Academy and secure an incubator location; and \$3 million to start an endowment that will provide variable tuition funds for Miriam Academy families.

Miriam's growth continues as students and staff at Miriam Academy prepare to move into the school's permanent home, and both schools have increased enrollment. We look forward to the future and are so grateful for your support. Thank you for making a difference for our families!

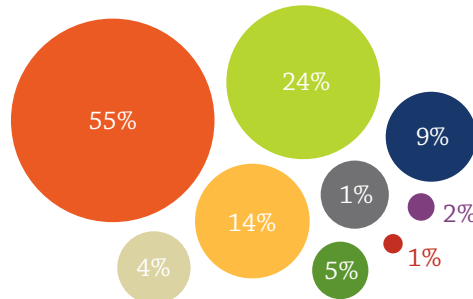
Andrew Thorp, Executive Director

Revenue and Expenses

Fiscal Year July 1, 2018 – June 30, 2019

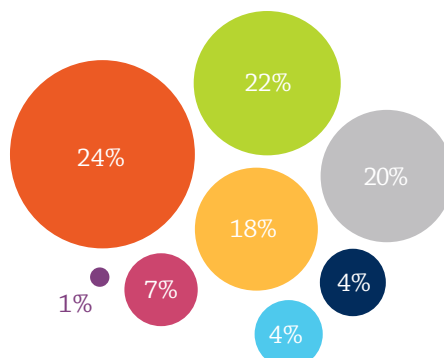
Revenue

● Miriam Tuition and Other Revenue	\$4,381,852
● Miriam Learning Center	\$1,866,901
● Miriam Summer Camp	\$136,821
● Resale Services	\$719,315
● Special Events	\$83,760
● Donations (annual giving and grants)	\$435,398
● Learning to Succeed Campaign (released)	\$298,690
● Miscellaneous	\$10,630
Total Revenue	\$7,933,367



Expenses Before Depreciation

● Miriam School	\$1,925,073
● Miriam Academy	\$1,450,068
● Miriam Learning Center	\$1,737,978
● Miriam Summer Camp	\$67,070
● Resale Services	\$340,128
● Fundraising	\$350,645
● Tuition Assistance	\$1,584,230
● Management and General	\$590,356
Total Expenses Before Depreciation	\$8,045,548
Loss Before Other Income/(Expenses)	\$(112,181)
Campaign Gifts (restricted)	\$167,965
Interest and Net Gain on Investments	238,074
Depreciation	(524,070)
Increase in Net Assets	\$(230,212)
Net Assets, End of Year	\$17,540,341



Miriam is more than a school. It is a place where children thrive in an atmosphere that embraces different ways of learning while nurturing each student.”



Annual Fund Donors: July 1, 2018 – June 30, 2019

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TOPAZ

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With a contribution of \$25,000 or more, donors may establish a named endowment fund and provide a permanent, self-sustaining source of funding for a designated purpose.

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Fannie Landau Legacy Society Members

Named for Miriam’s founder and first president, the Fannie Landau Legacy Society recognizes individuals who have included Miriam in their will or other planned giving arrangements.

Anonymous – 2
 Gladys Barker*
 Jacqueline Bergmann*
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 Andrew & Lisa Thorp
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 Tesse B. Werner*
 Edith Wolff*
 Judy & Jerry Zafft
 Judy & Lon Zimmerman
 Morrie Zimring*
 *denotes deceased



Who We Serve

Learning challenges know no boundaries. The 1,200 students served each year by Miriam School, Miriam Learning Center, and Miriam Academy reside in over 80 different ZIP codes throughout the bi-state region.

Miriam is committed to making our programs accessible to all children, ages 2-25, who can benefit from our specialized services, and we annually provide \$1,800,000 in need-based tuition assistance to over 60 percent of the students we serve.

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Switching Post

Established more than 60 years ago as one of St. Louis' first resale stores, the Miriam Switching Post boasts an eclectic and ever-changing inventory of donated home furnishings. All proceeds benefit Miriam's programs for children with unique learning needs, and in 2018-19 the store generated net proceeds of nearly \$400,000.

Switching Post Staff

Lori Courtaway, Assistant Manager
 Bob Novak, Donations Manager

Switching Post Volunteers

Barb Anderson	Joni Karandjeff	Judy Pries
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Paul Beck	Dianne Klein	Sylvia Schulte
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